

**JANUARY 22<sup>ND</sup> 2017 RELEASE**  
**OVERVIEW OF KEY CHANGES**

The January 2017 price change will impact both Market Dominant and Competitive products. The changes to the *PostalOne!* system will take place on January 8<sup>th</sup> 2017 and the price change will occur January 22<sup>nd</sup> 2017. **The major changes for this release are summarized below.** Special Services changes, including permits, have not yet received approval from the PRC.

**MULTIPLE MAIL CLASSES**

**FLATS SEQUENCING SYSTEM (FSS)**

Removal of all Flats Sequencing Systems specific pricing structures from Standard Mail®, Periodicals and Bound Printed Matter (BPM). **All mail preparation requirements will remain the same.**

**STANDARD MAIL (NOW USPS MARKETING MAIL):**

Eliminate FSS specific prices for Standard Mail Flats, particularly prices related to Destination Flat Sequencing System (DFSS) entry, FSS Scheme Pallet/Container, and FSS Other Pallet/Container. Mail volume occupying these cells will be changed to the appropriate 5-digit, 3-digit and all carrier route pricing except saturation, and High Density prices.

**PERIODICALS:**

FSS prices will no longer exist for pounds, pieces, bundles, sacks, or pallets. Instead, all Periodicals pieces are priced at the same pound, piece, bundle, sack, and pallet prices regardless of whether or not they are destined for FSS zones with some exceptions.

**BOUND PRINTED MATTER (BPM):**

FSS prices will no longer exist for BPM flats at the originating entry, Destination Network Distribution Center (DNDC) entry, Destination Sectional Center Facility (DSCF) entry, and DFSS entry levels. Mail volume occupying these cells will pay the appropriate Carrier Route or Basic Presort price. Nonpresorted BPM flats can be included but does not receive carrier route or presort pricing.

**COMBINE AADC & 3-DIGIT PRICE CATEGORIES**

Combine Automated Area Distribution Center (AADC) and 3-Digit presort categories for First-Class Mail® automation letters and postcards, and Marketing Mail automation letters into one rate category. The new rate category will be AADC and use the existing labeling L-801.

**SINGLE PRICE FOR PRESORTED LETTERS WEIGHING UP TO 3.5 OZ**

Extend the current "Second Ounce Free" pricing to mailpieces weighing up to 3.5 oz for First-Class Mail® replace with "automation, and presorted letters (Machinable and non-machinable).

**PRIORITY MAIL EXPRESS®**

PRIORITY MAIL EXPRESS®	CURRENT	NEW
PRIORITY MAIL EXPRESS®		
Flat Rate Envelope	\$22.95	\$23.75
Legal Flat Rate Envelope	\$22.95	\$23.95
Padded Flat Rate Envelope	\$22.95	\$24.45

**PRIORITY MAIL®**

PRIORITY MAIL®	CURRENT	NEW	PRIORITY MAIL®	CURRENT	NEW
PRIORITY MAIL®			PRIORITY MAIL®		
Flat Rate Envelope	\$6.45	\$6.65	Small Flat Rate Box	\$6.80	\$7.15
Legal Flat Rate Envelope	\$6.45	\$6.95	Medium Flat Rate Box	\$13.45	\$13.60
Padded Flat Rate Envelope	\$6.80	\$7.20	Large Flat Rate Box	\$18.75	\$18.85
			Large APO/FPO/DPO Flat Rate Box	\$16.75	\$17.35

**FIRST-CLASS MAIL®**

**SHARE MAIL™ (FORMALLY ALTERNATE POSTAGE)**

Rename Alternate Postage to Share Mail™. The Share Mail payment™ tiers will be collapsed into one and the postage pre-payment requirements will be eliminated.

**NON-AUTOMATION PRESORTED MACHINABLE LETTERS**

Increase the maximum weight for First-Class Mail non-automation presorted machinable letters from 3.3 oz to 3.5 oz.

FIRST-CLASS MAIL®	CURRENT	NEW
FIRST-CLASS MAIL®		
First-ounce First-Class Mail® Stamp	\$0.47	\$0.49
Metered Mail	\$0.465	\$0.46
Automation Presort		
Mixed AADC	\$0.419	\$0.423
AADC	\$0.399	\$0.403
5-Digit	\$0.376	\$0.373

**PERIODICALS**

PERIODICALS	% INCREASE
PERIODICALS	
Outside County	+0.80%
Inside County	+1.00%

**USPS MARKETING MAIL (FORMALLY STANDARD MAIL®)**

**PIECE PRICE WEIGHT BREAK**

Increase USPS Marketing Mail and Nonprofit USPS Marketing Mail Flats, nonautomation Letters, and nonmachinable Letters piece price weight break structure from 3.3 oz to 4.0 oz. The maximum weight for nonautomation machinable letters moves from 3.3 oz to 3.5 oz.

**SINGLE PIECE PRICE UP TO 3.5 OZ:**

Increase the Marketing Mail flats piece price weight break from 3.3 oz to 4.0 oz.

**REDUCE SIMPLE SAMPLE TIERS**

Reduce the six volume tiers for Marketing Mail Commercial and Nonprofit Simple Samples to two:

- Volumes up to and equal to 200,000 pieces
- Volumes greater than 200,000 pieces

MARKETING MAIL	% INCREASE
MARKETING MAIL	
Letters	+2.0%
Flats	+2.5%
Carrier Route Letters, Flats, and Parcels	-3.0%
High Density/Saturation Letters	+2.2%
High Density/Saturation Flats and Parcels	-2.0%
Parcels	+1.6%
EDDM Retail®	+0.6%

**PARCELS**

**SHIPPING PRODUCTS PERMITS**

Allow mailers to use a single no-fee permit, Shipping Products Permit, for outbound and return parcels. Application and associated annual maintenance fees will be eliminated; including First-Class Mail™ presort and Bound Printed Matter Destination Entry.

Mailers that choose to use the Shipping Products Permit must return parcels using either the Parcel Return Service via the Electronic Verification System (eVS®) or USPS Returns via Scan Based Payment (SBP).

In Spring of 2017, mailers currently using Business Reply Mail® for parcels or Merchandise Return Service parcels will be able to use the Shipping Products permit.

If Shipping Products permit is not used, application and annual maintenance fees are still eliminated, for Parcel Select, BPM Flats, Media Mail®, Library Mail, BRM (parcels only), Merchandise Return Service, and Parcel Return Service, Priority Mail Express®, Priority Mail®, and First-Class Package® Service.

PARCEL SELECT®	% INCREASE
PARCEL SELECT®	
Non-lightweight	+3.5%
Destination Delivery Unit	+4.9%
Destination Sectional Center Facility	+4.8%
Destination Network Distribution Center	+5.0%
Parcel Select Ground	+2.7%
Lightweight	+8.0%
PARCEL RETURN SERVICE	
PARCEL RETURN SERVICE	
Return Delivery Unit	+5.2%
Return Sectional Center Facility	+5.8%

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PACKAGE SERVICES	<b>NEW FEE REQUIREMENTS</b>		BRM Basic Parcel Invoicing	BRM High Volume Invoicing	QBRM Basic	QBRM High-Volume	
	New fee requirements for Business Reply Mail (BRM) and Qualified Business Reply Mail (QBRM™) as shown in the table.						
	Also, BRM sub-accounts will be able to pay their Annual Account Maintenance Fee or QBRM Quarterly Fees without having their associated Master's Annual Permit Fee paid first.						
	<b>FEE ELIMINATION</b>						
	Return Services						
	<ul style="list-style-type: none"> <li>Return Services Permit</li> <li>Return Services Account Maintenance</li> </ul>						
	Permit Imprint						
	<ul style="list-style-type: none"> <li>Parcel Select</li> <li>Presorted Library Mail</li> <li>Presorted Media Mail</li> </ul>						
RETAIL GROUND							
	INCREASE 3.8%						
	INTERNATIONAL SERVICES	INTERNATIONAL SERVICES	% INCREASE	INTERNATIONAL SERVICES	% INCREASE		
		Global Express Guaranteed	+4.9%	International Priority Airmail® (IPA®)	+3.8%		
		Priority Mail Express International®	No Change	IPA M-Bags	+3.9%		
		Priority Mail International®	No Change	Airmail M-Bags	+4.9%		
		First-Class Package International Service	No Change	International Ancillary & Special Services	+10.6%		
		International Surface Air Lift® (ISAL®)	+3.8%				
		ISAL M-Bags	+3.9%				
DOMESTIC EXTRA SERVICES	<b>PREMIUM FOWARDING SERVICE® (PFS)</b>		DOMESTIC EXTRA SERVICES		CURRENT	NEW	
	The following items will increase in price:		Adult Signature				
	<ul style="list-style-type: none"> <li>Enrollment fee paid at the retail counter</li> <li>Residential and commercial enrollment fee paid online</li> <li>Weekly reshipment charge for PFS-Residential</li> </ul>		Basic Service		\$5.70	\$5.90	
	<b>PREMIUM FORWARDING SERVICE® COMMERCIAL (PFSC)</b>		Person-Specific Service		\$5.95	\$6.15	
	Adding 1' and 2' managed mail tray box flat rate pricing as an option to the current shipment containers for PFSC dispatches.		Pickup On Demand		\$20.00	\$22.00	
			Package Intercept Service		\$12.55	\$12.95	
AFFECTED POSTAGE STATEMENTS BY MAIL CLASS	MAIL CLASS		POSTAGE STATEMENT				
	First-Class Mail		PS Form 3600-FCM				
	Priority Mail		PS 3600-PM				
	USPS Marketing Mail		PS Forms 3602-R, 3602-N, 3602-NZ, 3602-EZ				
	Periodicals		PS Form 3541				
	Bound Printer Matter		PS Form 3605				
	First-Class Mail International		PS Form 3700				